

Hi Everyone!

The 2018 Program portal for Business Choice has been deployed to production. While this has been turned off from view until the program start on January 3rd, there are a couple of enhancements we were able to add right away to the 2017 Program portal.

1. Part Lookup Tool and Submit Claim tab now recognize the last 8 digits of a VIN

Entering the last 8 digits of a VIN will generate a search, and display the full VIN(s) in a drop down. Select the desired VIN by using the 'Tab' and 'Enter' keys. A fix for selecting by clicking with your mouse is coming soon.

The screenshot shows a web interface titled "GM Accessories Part Look-up by VIN". Below the title, there is explanatory text: "This tool allows you to view all eligible Business Choice Accessories." and "The VIN Look Up tool does not place an ADI order or submit a claim. To submit a claim, click on the highlighted Submit Claim tab above." The main search area contains a text input field with the label "Search by VIN:" and the value "HZ0003EX". To the right of the input field is a small "x" icon and a "Lookup Parts" button. Below the input field, a dropdown menu is open, showing two options: "1GC0KVEYXHZ0003EX" and "1GYFNARS7HZ0003EX".

2. Part Lookup Tool now features a Search by Part Number, Superseding/Discontinued parts, and an Estimated Install Time

The list of accessories displayed in the tool is now exactly the same as the list displayed on the Submit Claim tab. This should hopefully drive dealers to use the tool to search and validate parts versus attempting to submit a claim to view superseded or discontinued parts. We've also added the install time from AIC as a reference. This will NOT be added to the claim total amount for incentive reimbursement.

Search by VIN:

Search by Part Number: ←

Hourly Labor Rate for Installation Estimate: \$

Select part(s) before printing.

^ Assist Steps				
QTY: <input type="text" value="1"/>	Part Number: 84106503	Part Status: Available	MSRP: \$600.00	Estimated Install Time: 0.5 Hours
6-Inch Rectangular Assist Steps - Chrome, For Regular Cab				
^ Discontinued and Superceding Parts				
QTY: <input type="text"/>	Part Number: 22912925	Part Status: Discontinued	MSRP: \$500.00	Estimated Install Time: 0.6 Hours
4-Inch Round Assist Steps in Black for Regular Cab Models with Diesel Engine				

3. Dealers can download PDF estimates for their customer and parts department on the Part Lookup Tool

New to this tool is the option to enter in an 'Hourly Labor Rate for Installation Estimate'. This labor rate and the Estimated Install Time are calculated together for reference in the new 'Customer Estimate' and 'Parts Estimate' buttons. These buttons download PDF's with a list of the selected parts, and can be printed for the dealership's parts department or emailed to a customer when deciding on accessories.

Search by VIN:

Search by Part Number: ←

Hourly Labor Rate for Installation Estimate: \$

Select part(s) before printing.

^ Assist Steps				
QTY: <input type="text" value="1"/>	Part Number: 84106503	Part Status: Available	MSRP: \$600.00	Estimated Install Time: 0.5 Hours

BUSINESS CHOICE OFFERS

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Customer Estimate - Business Choice Accessories

Date: 11/19/17 5:32 PM
Prepared For: _____

Dealership Information

Dealership Name: BARTON CHEVROLET CADILLAC
BAC: 111117

Prepared By: _____

Vehicle Information

VIN: 1GC0KVEYXHZ0003EX
Series Name: 2500HD Silverado: LWB, 4WD, Reg Cab Pickup
Model Number: CK25903
Model Year: 2017

Business Choice Allowance: \$1000 GM Accessories Cash

Accessory Information

#	Part Number	Part Qty	Part Category	Part Description	MSRP	Estimated Installation Cost
1	19332287	2	Tool Box	Tool Box - IBP LWSB Side Mount - Associated Accessories	\$ 558.00	\$ 100.00
2	84000862	1	Bed Trailing	Gooseneck Hitch Package	\$ 295.00	\$ 10.00
3	84039116	1	Floor Mats	Premium All-Weather Front Floor Mats, Dune With Gray Bowtie Logo	\$ 85.00	\$ 0.00
4	84106503	1	Assist Steps	6-Inch Rectangular Assist Steps - Chrome, For Regular Cab	\$ 600.00	\$ 50.00
TOTAL					\$ 1,538.00	\$ 160.00

Note: All GM Accessories Installed at the dealership will carry the same warranty as the vehicle. Any accessories installed by the customer will carry a 12 month / 12,000 mile warranty.

BUSINESS CHOICE OFFERS

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Parts Estimate - Business Choice Accessories

Date: 11/19/17 5:34 PM
Dealership Name: BARTON CHEVROLET CADILLAC
BAC: 111117
Prepared By: _____

Vehicle Information

VIN: 1GC0KVEYXHZ0003EX
Series Name: 2500HD Silverado: LWB, 4WD, Reg Cab Pickup
Model Number: CK25903
Model Year: 2017

Business Choice Allowance: \$1000 GM Accessories Cash
Salesperson Spiff Amount Eligible: \$25.00
Hourly Labor Rate for Estimate: \$ 100.00

Accessory Information

#	Part Number	Part Qty	Part Category	Part Description	MSRP	Install Time (Reference Only)
1	19332287	2	Tool Box	Tool Box - IBP LWSB Side Mount - Associated Accessories	\$ 558.00	1.0
2	84000862	1	Bed Trailing	Gooseneck Hitch Package	\$ 295.00	0.1
3	84039116	1	Floor Mats	Premium All-Weather Front Floor Mats, Dune With Gray Bowtie Logo	\$ 85.00	0.0
4	84106503	1	Assist Steps	6-Inch Rectangular Assist Steps - Chrome, For Regular Cab	\$ 600.00	0.5
TOTAL					\$ 1,538.00	1.6